

# Lead, Medical Excellence

Job ID  
REQ-10014193  
Lug 02, 2024  
Giappone

## Sommario

KOLs

## About the Role

Major Accountabilities:

- Strengthen medical capabilities across MSL and Medical science capability pool thorough identifying key capability gaps, providing training programs and measuring outcomes.
- Drive performance management, identifying key performance indicators, tracking progress, measuring impact, and sharing analytical reports
- Collect benchmark data for organization value, competitive intelligence of the industry and make an analysis to capture the latest business situation
- Build/Maintain strong Medical platform/system/tool and digital solution to drive efficiency and improve productivity of Medical dept.
- Drive rapidly adoption for omni-channel engagement across all medical functions
  - Drive new way of working by leveraging new digital capabilities
  - Provide actionable insights and recommendations by analyzing channel effectiveness and campaign performance in close collaboration with BEE analytics team

Key Performance Indicators (Indicate how performance for this role will be measured) :

- Achievement of field operation performance & impact
- Upskilling medical capability (Field Medical, Strategy and Evidence generation)

Education:

- Bachelor's degree

Languages:

- Japanese, Intermediary English

Experience/Professional requirement:

- At Least 3 years agile project management in a business. (Not software) context
- Experience in building capability development plan, Field engagement and Strategy development including Omni-channel program

- Outstanding performance in MSE/MSL achieved by strategic approach

Competency:

- Agile ways of working
- Strategic and Logical thinking skill
- Strong cross-functional leadership skills
- Superior interpersonal, communication, negotiation ski

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Divisione

International

Business Unit

Innovative Medicines

Posizione

Giappone

Sito

Head Office (Japan) (Pharmaceuticals)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

[midcareer-](#)

[r.japan@novartis.com](mailto:r.japan@novartis.com)

iframe{ width: 100%; margin-top: 3rem; } @media screen and (max-width: 767px){ iframe{ height: 30vh !important; } } @media screen and (min-width: 768px){ iframe{ height: 34vh !important; } }

Job ID

REQ-10014193

## Lead, Medical Excellence

[Apply to Job](#)

---

**Source URL:** <https://prod1.adacap.com/careers/career-search/job/details/req-10014193-lead-medical-excellence-ja-jp>

### List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis\\_Careers/job/Head-Office-Japan-Pharmaceuticals/Lead--Medical-excellence\\_REQ-10014193-3](https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis_Careers/job/Head-Office-Japan-Pharmaceuticals/Lead--Medical-excellence_REQ-10014193-3)
5. <mailto:midcareer-r.japan@novartis.com>
6. [https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis\\_Careers/job/Head-Office-Japan-Pharmaceuticals/Lead--Medical-excellence\\_REQ-10014193-3](https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis_Careers/job/Head-Office-Japan-Pharmaceuticals/Lead--Medical-excellence_REQ-10014193-3)