

# Radiopharmaceutical Heath Care System Manager

Job ID REQ-10040645 fév 13, 2025 Canada

#### Résumé

Location: Montreal, Toronto #LI-Hybrid

Novartis is unable to offer relocation support for this role; please only apply if this location is accessible for you.

#### About the role:

We are looking for an experienced and passionate professional to help us achieve our ambitious mission to establish Radioligand therapy as an essential pillar in cancer care. This will be a strategic leadership role responsible for enabling the diagnosis of key insights and barriers in the Canadian Radioligands therapy market. You will foster multidisciplinary customer collaboration across key clinical and leadership groups to accelerate treatment access and enable best patient outcomes.

The role reports directly into the Pluvicto Strategic Director and will work closely with the RLT cross-functional team.

### **About the Role**

## **Key Responsibilities:**

- Accountable for the development and execution of innovative go-to-market strategies in Radioligand therapies for existing and new market segments by incorporating customer & patient needs, health care system barriers, competitive dynamics, and portfolio positioning
- Identify and creating bold and nation-wide initiatives to address healthcare system barriers to RLT adoption and implement solutions to address the care gap identified
- Elevate Novartis leadership in the radiopharmaceutical area by establishing long term partnership commitments with relevant HCS stakeholders
- Develop a thorough understanding of the customer's business drivers and priorities as well as their challenges and opportunities, working closely with internal medical and commercial field teams and aligning with internal cross functional leadership.
- Building strong and effective customer relations to secure the Novartis ambition to establish Novartis the preferred partner.
- Develop KPI and Monitoring/tracking tools, analysis KPIs and outcomes to propose solution for broader implementation

#### **Essential Requirements:**

Deep understanding of compliance and ethical guidelines for HCP interactions

- Strategic thinker with a proven ability to integrate field insights into planning, strong business acumen, and problem-solving skills.
- Exceptional ability to thrive in a field-based, cross-functional environment with rapidly shifting priorities.
- Demonstrated ability to take ownership, set priorities, and achieve goals in a timely manner.
- Flexibility to travel

## **Desirable Requirements:**

- Expertise in oncology, nuclear medicine, or radioligand therapy, with a focus on prostate cancer
- Bilingual would be consider a strong asset

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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Division

International

**Business Unit** 

Universal Hierarchy Node

**Emplacement** 

Canada

Site

Montreal

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Alternative Location 1

Toronto, Canada

**Functional Area** 

Commercialisation

Job Type

Full time

**Employment Type** 

CDI

Shift Work

No

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