

# Director, Social Impact, Cross-Functional Integration & Partnerships

Job ID  
REQ-10038281  
fév 21, 2025  
Etats-Unis

## Résumé

Responsible for leading the strategic execution and integration of Novartis US' strategy to advance patient and community health-oriented solutions for underserved patients across business functions. This includes supporting the implementation of flagship stakeholder partnerships through collaboration with US functions and business units to drive our collective social impact by reimagining innovative approaches to advance the optimal health of patients.

Novartis will not sponsor visas for this position.  
Novartis is unable to offer relocation support for this role.  
This role is required to be in our East Hanover, NJ office 3x/week.

## About the Role

### Key Responsibilities:

#### Functional Strategy Planning, Prioritization, & Execution

- Partner with the Head, Social Impact to refine and operationalize the US strategy to advance community health solutions for enhanced patient access, including embedding the strategy across US functions and business units.
- Build relationships and collaborate closely with key US functional teams and business units to drive strategy execution.
- Work closely with US cross-functional partners, such as Patient Advocacy, Medical Affairs, P&O, and Government Affairs, to analyze opportunities and barriers related to our strategic pillars and leverage analytic insights to prioritize efforts.
- Collaborate with US Commercial, R&D, and Market Access teams to develop functional action plans for execution and associated KPIs, which align with Novartis US business objectives and our strategy to enhance patient access.
- In partnership with US functions and business units, regularly assess opportunities to refine and update action plans to maximize impact, optimize resources, and ensure alignment with latest internal and external developments.
- Manage and support cross-functional flagship partnerships addressing barriers to patient access implemented in collaboration with US functions and business units.

#### Cross-Functional Engagement and Governance

- Drive enhanced identification of synergies and collaboration in development of cross-functional action plans embedding the patient access strategy.
- Support establishing and operationalizing governing body for US strategy.
- Collaborate in the development of function-specific and US enterprise focused metrics to inform decision making, identify areas for improvement, and drive accountability.
- Monitor industry, patient access, and social impact emerging trends, best practices, and advancements to identify opportunities for innovation, growth, and refinement of the US strategy.

### **Essential Requirements:**

- 10+ years industry experience in pharma, biotech, such as commercial or market access
- Strong understanding of therapeutic area-related projects with profit and loss as a metric for gauging success
- Demonstrated knowledge of health disparities, social determinants of health, and health equity principles and practices
- Intellectual agility to seamlessly work cross-functionally and adapt efforts in response to new opportunities and information
- Ability to collaborate across diverse stakeholders and influence without authority
- Strong business acumen, including knowledge of financial analysis, budgeting, and forecasting

### **Desirable Requirements:**

- Bachelor's Degree required
- MD, PhD or other advanced healthcare degree preferred

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

**Commitment to Diversity & Inclusion:** Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

**Novartis Compensation and Benefit Summary:** The pay range for this position at commencement of employment is expected to be between \$176,400 - \$327,600 / year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

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### **EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers who are focused on building and advancing a culture of inclusion that values and celebrates individual differences, uniqueness, backgrounds and perspectives. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to fostering a diverse and inclusive workplace that reflects the world around us and connects us to the patients, customers and communities we serve.

### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

Corporate Affairs

Business Unit

Corporate

Emplacement

Etats-Unis

État

New Jersey

Site

East Hanover

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Functional Area

Communications & Public Affairs

Job Type

Full time

Employment Type

Regular

Shift Work

No

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