

Director, TA Strategy, Cardio, Renal & Metabolism (CRM)

Job ID
REQ-10038015
fév 14, 2025
Etats-Unis

Résumé

The ideal location for this role is the East Hanover, NJ site but remote work may be possible (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. If associate is remote, all home office expenses and any travel/lodging to East Hanover, NJ for periodic live meetings will be at the employee's expense. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

The Novartis Strategy & Growth team is seeking a new Therapeutic Area Director, responsible for the delivery of strategic business projects for the Cardio Renal & Metabolism (CRM) TA for Novartis Group, the CEO and the Executive Committee (ECN).

About the Role

Key Responsibilities:

- Leads and independently owns small portfolio of strategy projects prioritized by the Novartis Group, the CEO and the Executive Committee including scoping, content creation and stakeholder management
- Actively contributes to the Therapeutic Area TA Global / Unit Strategy process.
- Subject matter expert leader in 1-3 key disease domains within the Cardio Renal or Metabolism Therapeutic area.
- Leads strategy and commercial decision making of the early Global Program Teams and supports Therapeutic Area Leadership group (TAL) decision making with defined Disease Areas (DAs).
- Provides Matrix Leadership in defining the DA strategy.
- Builds network of subject matter experts within and outside the Novartis organization.
- Builds lasting strategic capabilities as part of each project to enable Global teams to continue to deliver on project objectives.
- Acts as sparring partner for leaders within Strategy & Growth (S&G) and other parts of Novartis.

What you'll bring to the role:

- Bachelor's Degree required. Advanced degree (PhD, MD or other advanced University degree) or equivalent experience in life science/healthcare; MBA or consulting or equivalent experience highly desirable
- At least 5 years strategy or consulting leadership experience or equivalent.
- Plus minimum 5+ years of Industry pharma. Experience in Research & Development and/or commercial functions with experience conducting, commissioning, analyzing primary

- In-depth TA knowledge (or track record to acquire required TA expertise effectively and rapidly)
- Highly agile having the capacity to support a number of strategic *DAs* disease areas within a *TA* and multiple programs internal and external, with substantial experience evaluating new product opportunities (through M&A, BD&L and internal re-search programs)
- Experience of strategy development and asset shaping early in lifecycle (any functional perspective). US market experience through brand teams, market access, or consulting. Fluency in English required. (spoken and written). Effective and persuasive communicator with strong presentation, communication (both written and verbal), influencing and negotiation skills
- Familiarity with financial modelling.

Desirable

- Familiarity with business development processes
- Gene therapy or rare renal expertise

Ability to travel domestically and internationally, to be determined based on business needs.

Novartis Compensation and Benefit Summary: The pay range for this position at commencement of employment is expected to be between \$185,500.00 - \$344,00.00 USD per year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Benefits and Rewards: Read our handbook to learn about all the ways we’ll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams’ representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients’ lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we’ll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers who are focused on building and

advancing a culture of inclusion that values and celebrates individual differences, uniqueness, backgrounds and perspectives. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to fostering a diverse and inclusive workplace that reflects the world around us and connects us to the patients, customers and communities we serve.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

Strategy & Growth

Business Unit

Innovative Medicines

Emplacement

Etats-Unis

État

Distant Working Arrangement, US

Site

Distant Employee - Distant Working Arrangement (DWA) (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

BDL et planification stratégique

Job Type

Full time

Employment Type

Regular

Shift Work

No

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