

# Associate Director- Supplier Management(Vendor Management)

Job ID  
REQ-10023059  
Sep 26, 2024  
Inde

## Résumé

Location: Hyderabad

Operationalizes the outsourcing strategy in working with directors and function line management. Governs supplier performance through periodic operational and strategic governance calls for strategic suppliers, acts as contractual escalation point for non -strategic suppliers. Tracks negotiated savings as per transformation targets

## About the Role

### Major accountabilities:

- Actively manages supplier performance for the assigned function (net supplier spend > \$50mi).
- Owns contractual deliverables and obligations for all contracts within the assigned function.
- Maintains and builds strong relationships with key suppliers in the assigned function.
- Effectively handles with contractual/account level escalations for the function.
- Sustainable optimization of supplier engagements (example: number of consolidations, delivery model improvements, negotiations, and demand management).
- Quality of supplier engagements / relationships.
- Customer satisfaction and escalation resolution (example: satisfaction of TT “customers” and supplier account leads).
- Accurate, consistent, and high-quality reporting on TT supplier performance.

### Minimum Requirements:

- Overall 15+ year of experience including 5+ years of Vendor Management experience including – Scope Organization, Scale and Complexity, Geographic Scope, Functional Breadth, Major Change, People Leadership, Strategy Development
- Functional Breadth.
- Strategy Development.
- Leading large and/or diverse multi-functional teams.
- Geographic Scope, Major Change and People Leadership.
- Performance Management, Risk Management & Stakeholder Management.
- Supplier Relationship Management (Srm) and Vendor Management.

Why consider Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture> Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve. Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Operations

Business Unit

CTS

Emplacement

Inde

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Technology Transformation

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10023059

## **Associate Director- Supplier Management(Vendor Management)**

[Apply to Job](#)

---

**Source URL:** <https://prod1.adacap.com/careers/career-search/job/details/req-10023059-associate-director-supplier-managementvendor-management>

## List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Hyderabad-Office/Associate-Director--Supplier-Management-Vendor-Management-\\_REQ-10023059](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Hyderabad-Office/Associate-Director--Supplier-Management-Vendor-Management-_REQ-10023059)
5. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Hyderabad-Office/Associate-Director--Supplier-Management-Vendor-Management-\\_REQ-10023059](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Hyderabad-Office/Associate-Director--Supplier-Management-Vendor-Management-_REQ-10023059)