# **U** NOVARTIS

# **Patient Access Lead**

Job ID 393466BR avr 16, 2024 Ukraine

## Résumé

-Leads the development and implementation of the patient accessstrategy at (large) country / regional level. To facilitate and achieve optimal Patient Access by building relationships with keyinfluencers and decision-makers at a local level.

### About the Role

#### Major accountabilities:

- Drives decisions related to patient Access strategy at a local level.
- Utilizes insights from cross functional teams and market research to launch, develop and implement high quality Patient Access strategic and operational plans.
- Establishes and maintains a strong professional network within the Federal /Regional and local Government authorities, Healthcare providers, Health Economic organizations and other relevant decision making representatives to anticipate and influence legislative P and R trends.
- Communicates relevant changes and trends in local health policy environment and Patient Access activities of new competitors to the cross functional team.
- Creates and work with the Region/Franchise to agree Business Cases.
- Good negotiation skills and ability to conduct (and understand from commercial point of view) tender/deal with the region.

#### Key performance indicators:

 Reimbursement/listing status, price versus targets, time to reimbursement/access -Revenue, market availability/access -Management of relevant local systems and processes to secure optimalpatient access

#### **Minimum Requirements:**

#### Work Experience:

- Proven Ability to Develop trust-based relationships with key regional.
- knowledge of Reimbursement processes and commercial principles.
- stakeholders.

#### Skills:

• NA.

#### Languages :

• English.

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Division International **Business Unit Innovative Medicines** Emplacement Ukraine Site Kyiv Company / Legal Entity UAP0 (FCRS = CH024) NOPH SERVICES UKRAINE **Functional Area** Accès au marché Job Type Full time **Employment Type** Regular Shift Work No Apply to Job

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