🕛 NOVARTIS

Customer Engagement Business Partner

Job ID REQ-10030781 Nov 27, 2024 Argentina

Resumen

You are a Customer Engagement Business Partner resourceful, proactive, and able to handle a range of tasks independently but with a way of working cross functionally with other teams like Medical and Commercial, with a strong focus on executing content campaings and measuring to show impact to key stakeholders with a constant mindset of trying and testing to position our products in top of mind of HCPs.

About the Role

1. Content Strategy and SEO Expertise

- Content Planning: Experience in developing a content calendar, researching trending topics, and planning long-form and short-form content. Ideally, they can adapt topics to suit a blog's niche while also resonating with audience interests.

- SEO Skills: In-depth knowledge of keyword research, on-page SEO, and optimizing content to rank on search engines. They should be able to handle basic SEO tools like Ahrefs, SEMrush, or Google Keyword Planner.

- Writing and Editing Skills: Ability to create high-quality, engaging, and error-free content is essential. They should also have a good eye for storytelling and know how to use different tones for diverse audiences.

2. Digital Marketing and Audience Engagement

- Social Media Savvy: Familiarity with different platforms and how to leverage them to drive traffic to the blog. They should know how to create shareable content and understand platform-specific nuances (e.g., Instagram vs. LinkedIn).

- Email Marketing: Experience building and managing email lists, creating newsletters, and converting readers into subscribers. Basic knowledge of tools like Mailchimp or ConvertKit is a plus.

- Analytics and Growth Hacking: A data-driven mindset is crucial for measuring what's working and what isn't. Proficiency with Google Analytics (or similar) to track user behavior, audience demographics, and traffic sources is a must.

3. Basic Design and Multimedia Skills

- Visual Content Creation: Knowledge of design software like Canva or Adobe Creative Suite for creating blog graphics, social media visuals, or infographics.

- Basic Video/Photo Editing: Since blogs often branch into multimedia, they should ideally know simple video 1/3

editing (or have an interest in learning) for creating short video content that can be repurposed across social channels.

- User Experience (UX) Awareness: Ability to understand and implement best practices in UX so that blog layouts, font choices, and other visual aspects contribute to a pleasant reading experience.

4. Technical Skills for Blog Management

- CMS Proficiency (e.g., WordPress): Familiarity with WordPress or other CMS platforms for uploading and managing content, troubleshooting basic technical issues, and working with themes or plugins.

- Basic HTML/CSS Knowledge: Even though advanced coding isn't necessary, familiarity with HTML and CSS is beneficial for simple adjustments or troubleshooting without waiting for a developer.

- Site Speed Optimization: Awareness of what impacts page speed, image compression, and caching plugins is a plus since speed affects both user experience and SEO.

5. Project Management and Flexibility

- Adaptability and Initiative: A startup mentality is crucial—they should be comfortable working in a fastchanging environment, wearing multiple hats, and adapting to new tasks.

- Collaboration and Communication Skills: Effective internal communication is key to keep projects aligned and efficient, especially in a lean startup setting where every detail counts.

Qualifications and skills

- Bachelor's degree ideally in economics, business or engineering; advanced degree or specialization in digital is a plus
- 5 years of experience in digital marketing industry or agency is a must
- Knowledge of primary paid media, own media & analytics tools (Google Ads, Meta Ads, Analytics)
- Ability to communicate complex ideas effectively both verbally and in writing in English and Spanish
- GA4, HubSpot, Canva, SEMrush

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <u>https://www.novartis.com/careers/benefits-rewards</u>

División International Business Unit

Innovative Medicines Ubicación Argentina Sitio Ramallo (Argentina) Company / Legal Entity AR01 (FCRS = AR001) Novartis Argentina S.A. **Functional Area** Márketing Job Type Full time **Employment Type** Regular Shift Work No Apply to Job

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