

# Sr. Manager Economic Modelling

Job ID  
REQ-10022612  
Sep 17, 2024  
India

## Resumen

-Implements strategies at a country level, contributes to the timely listings and contract renewals of Novartis brands. -Interprets payer research results to develop solid insights on explicit and implicit needs of payers. Leverages this payer environment knowledge to develop, optimal brand pricing, market positioning and stakeholder influence strategies. -Delivers high quality, impactful, product listing agreements and develops negotiation strategies in collaboration with the Health Policy and/or Access Team. -Manage cross-functional teams in the development and submission of evidence dossiers to HTA and/or P&R bodies

## About the Role

Senior Manager, Economic Modeling

Location – Hyderabad #LI Hybrid

About the Role:

To support the development, dissemination, and maintenance of Value & Access (Health Economics & Outcomes Research [HEOR]) deliverables for selected key strategic asset/s for a specific disease/condition. Deliverables: Cost effectiveness models, budget impact models and their updates, and other activities as directed by clients (across Novartis).

Key Responsibilities:

- Develop optimal knowledge and experience in HEOR (Economic Modeling). Develop and maintain the qualitative and/or quantitative deliverables as per the client requirements in accordance with the agreed standard process and timelines
- Liaise with clients on project schedule/planning of deliverables. Ensure that the new associates/junior colleagues deliver quality deliverables by providing guidance and performing QC/review
- Support clients to conduct payer insight generation and ad-hoc activities (e.g. Payer AdBoards / primary market research) as and when required. Deliver adhoc and cross-functional requests and activities
- Support the development of additional guidance and training materials (i.e. checklists, QA processes etc.). Contribute to the continual improvement of the assigned deliverables and the guidance template
- Develop long-term, peer-level relationships with key clients. Train and ensure functional development of new associates/junior colleagues within V&A team. Complies with and support group's project management tool, standards and policies. Maintains records for all assigned projects including archiving. Maintains audit, SOP and training compliance

**Essential Requirements:**

- Undergraduate degree in a relevant scientific discipline plus graduate degree (Masters or PhD) in relevant discipline (including health economics, epidemiology, health services research, public health, or business management)
- Pharmaceutical domain knowledge. MS-Office skills (MS-Excel, MS-Word, and MS-Power-point)
- 5+ years conducting PMA or health economic and outcomes research (HE&OR) for pharmaceutical products in pharma industry, contract research organization, or academic institute; or experience in a closely related discipline within the pharma industry (e.g. clinical research, statistics, epidemiology, pricing analytics)
- Ability to work, prioritize, and drive projects independently

**Why Novartis:** Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

### **Commitment to Diversity & Inclusion:**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**You'll receive:** You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

**Join our Novartis Network:** If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

División

Operations

Business Unit

CTS

Ubicación

India

Sitio

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Market Access

Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
[Apply to Job](#)

## Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.india@novartis.com](mailto:diversityandincl.india@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

iframe{ width: 100%; margin-top: 3rem; } @media screen and (max-width: 767px){ iframe{ height: 30vh !important; } } @media screen and (min-width: 768px){ iframe{ height: 34vh !important; } }

Job ID  
REQ-10022612

## Sr. Manager Economic Modelling

[Apply to Job](#)

---

**Source URL:** <https://prod1.adacap.com/careers/career-search/job/details/req-10022612-sr-manager-economic-modelling>

### List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://www.novartis.com/careers/benefits-rewards>
3. <https://talentnetwork.novartis.com/network>
4. <https://www.novartis.com/about/strategy/people-and-culture>
5. <https://talentnetwork.novartis.com/network>
6. <https://www.novartis.com/careers/benefits-rewards>
7. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Hyderabad-Office/Sr-Manager-Economic-Modelling\\_REQ-10022612-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Hyderabad-Office/Sr-Manager-Economic-Modelling_REQ-10022612-1)
8. <mailto:diversityandincl.india@novartis.com>
9. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Hyderabad-Office/Sr-Manager-Economic-Modelling\\_REQ-10022612-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Hyderabad-Office/Sr-Manager-Economic-Modelling_REQ-10022612-1)