

# Patient Journey Partner Lead GTx

Job ID  
REQ-10019674  
Nov 04, 2024  
México

## Resumen

Location: Mexico City

About the role:

We are seeking a Patient Journey Partner Lead who will ensure scientific education about rare disease in Mexico through partnership with institutions to improve disease awareness & diagnosis.

## About the Role

### Key responsibilities:

- Identifying HCP / Center / network and patient flow landscape for SMA.
- Ensure knowledge about rare diseases and specifically SMA & treatment decisions.
- Understand the regulatory and compliance requirements and ensuring the right guardrails in place.
- Develops and executes an **effective end-to-end business strategy** that ensures diagnosis, education and treatment supply in key accounts.
- Guarantee therapy administration when needed: coordinate **internal and external logistics and processes accordingly**. Follow up in patient's treatment.
- Ideate and lead the 360° **competitiveness strategy** to accelerate our position and reputation in the Mexican Market / GTx.
- Co-create with Key Stakeholders (Private & Public) innovative access models through real world evidence and SMA incidence data generation.

### Essential requirements:

- University degree in life science is mandatory,
- Validated experience in medical, access or commercial roles within the pharmaceutical industry or public institutions
- Partner engagement
- Deep understanding of national Healthcare System
- Proficient in English & Spanish
- Cross-functional collaboration
- Strategic mindset / agile learning / resilient
- Availability to do up to 80% of field work

## Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

### **Commitment to Diversity and Inclusion**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

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División

International

Business Unit

Innovative Medicines

Ubicación

México

Sitio

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular (Gerente de Ventas)

Shift Work

No

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### **Ajustes de accesibilidad**

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a [tas.mexico@novartis.com](mailto:tas.mexico@novartis.com) y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

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