

Commercial Head CMO (m/f/d)

Job ID
REQ-10042592
Mar 12, 2025
Austria

Summary

The main purpose of this role is to lead and manage a globally integrated Contract Manufacturing Organization (CDMO) operations, ensuring efficient production of biotechnology, small molecules, and cell & gene products for other companies. In this role you will be responsible for strategic growth, aiming to be among the top three most trusted CMO's.

The position involves providing leadership across all sites and functions to optimize end-to-end supply of products as well as ensuring compliance with cGMP regulations while maintaining a competitive edge in quality, cost-effective manufacturing and supply. Finally, you must cultivate an inclusive, high-performing team, inspiring others and fostering the development of talent and capability.

About the Role

Location: Schafftenau, Tirol, Austria; Warsaw, Poland OR Ljubljana, Slovenia #Hybrid

Key Responsibilities:

- Leads the CDMO Operations in Novartis and continues expanding our CMO-framework, a fully integrated Contract Manufacturing Organization from Phase I to large scale manufacturing with a global footprint, which provides E2E biotechnology, small molecules and cell & gene products to other companies.
- Provides leadership to the CDMO global team and Navigate site, being a role model and further developing into a high-performing team with the right talents and capabilities.
- Define the Vision and Strategy of the CMO unit with a professionalization of the commercial model through innovation and knowledge
- Strong collaboration with several key internal and external stakeholders

Essential Requirements:

- Academic Degree level required as a minimum (Graduate in Life Sciences, Chemistry, Pharmacy or Engineering to B.Sc. level, MBA)
- Fluent English, additional languages preferred
- Minimum 15 years of experience in Commercial and Technical Operations in the pharmaceutical or life sciences industry
- In-depth know-how and experience in CMO business and commercial models including financial management
- Proven leadership and change management experience and prior success in building and managing teams

- Ability to work in a global, matrix environment

Desirable Requirements:

- Strong cultural/intercultural awareness

Imagine what you could do here at Novartis!

In addition to a market-competitive base salary, we offer an attractive incentive program, a modern company pension scheme, childcare facilities, learning and development options as well as worldwide career opportunities within the Novartis group. In accordance with Austrian law, we are obliged to disclose the minimum salary as stated in the collective bargaining agreement. For this position the minimum salary is € 112,861.28 /year (on a full time basis). In most cases, the actual salary will be higher, as we strive to maintain a competitive position in the market and consider your previous experience, qualifications and individual competencies. We are open for part-time and job sharing models and support flexible and remote working where possible.

Commitment to Diversity & Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse team's representative of the patients and communities we serve.

Hiring decisions are only based on the qualification for the position, regardless of gender, ethnicity, religion, sexual orientation, age and disability.

Adjustments for Applicants with Disabilities:

If because of a medical condition, physical disability or a neurodiverse condition you require an adjustment during the recruitment process, please reach out to disabilities.austria@novartis.com and let us know the nature of your request as well as your contact information. The support which we can provide will include advice on suitable positions as well as guidance at all stages of the application process. Austrian law provides candidates the opportunity to involve the local disability representative, Behindertenvertrauensperson (BVP), in the application process. If you would like to request this, please let us know in advance as a note on your CV.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Finance

Business Unit

Innovative Medicines

Location

Austria

Site

Schaftenau

Company / Legal Entity

AT33 (FCRS = AT033) Novartis Pharmaceutical Manufacturing GmbH

Alternative Location 1

Ljubljana, Slovenia

Alternative Location 2

Warsaw, Poland

Functional Area

Technical Operations

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Adjustments for Applicants with Disabilities

If because of a medical condition, physical disability or a neurodiverse condition you require an adjustment during the recruitment process, please reach out to disabilities.austria@novartis.com and let us know the nature of your request as well as your contact information. The support which we can provide will include advice on suitable positions as well as guidance at all stages of the application process. Austrian law provides candidates the opportunity to involve the local disability representative, Behindertenvertrauensperson (BVP), in the application process. If you would like to request this, please let us know in advance as a note on your CV.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID

REQ-10042592

Commercial Head CMO (m/f/d)

[Apply to Job](#)

Source URL: <https://prod1.adacap.com/careers/career-search/job/details/req-10042592-commercial-head-cmo-mfd>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>

2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Schaftenau/Commercial-Head-CMO--m-f-d-_REQ-10042592-1
5. <mailto:disabilities.austria@novartis.com>
6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Schaftenau/Commercial-Head-CMO--m-f-d-_REQ-10042592-1