

# Senior Manager, M&A

Job ID  
REQ-10036688  
Jan 29, 2025  
Switzerland

## Summary

Corporate M&A is instrumental in achieving Novartis' ambition to "Deliver Transformative Innovation". Inorganic growth is a key priority from a Novartis capital allocation perspective - Externally sourced assets have continuously contributed to Novartis portfolio and represents >50% of current revenue. Corporate M&A is a unique and holistic development experience in a very dynamic environment

The Senior Manager M&A will be responsible for helping the M&A Transactions team achieve key targets including outside-in evaluation, diligence, execution and signing of M&A transactions. The Senior Manager M&A will support M&A Project Leads, Deputy Head and Head of M&A Transactions on presentations, briefings and memos for senior management, the Executive Committee of Novartis, and the Board of Directors on M&A opportunities as well as ad-hoc BoD requests. In doing so, the Senior Manager M&A will act as a center of expertise for project management, ensuring high quality outputs in a timely manner.

## About the Role

Participate and support in the execution of Novartis' M&A strategies and plans. This means:

- Take the lead in preparation of project materials (kick-offs, M&A briefings, ECN presentations) under the guidance of Project Leads
- Responsible for ensuring that final presentations meet the highest quality standards in M&A, ensuring consistency in formatting, accuracy of content, and clarity of communications and messaging
- Support Project Leads, when requested, on end-to-end project management, remaining closely coordinated with M&A Finance
- Collaborate with Corporate Functions (Legal, Antitrust, P&O etc.) on M&A projects and provide support to broader Corporate diligence activities
- Research public information, conduct industry research and competitive landscaping to facilitate M&A screening / assessments
- Keep abreast of M&A transactions in the industry, maintaining precedents and premia analysis for the team
- Participate in banker pitches, when requested, and maintain a log of ideas presented and feedback
- Contribute towards improving M&A processes and systems

What you'll bring to the role:

- University Degree (Business, Finance, Accounting, Economics or any field with financial content)
- Proficiency in English required
- Relevant professional M&A experience from investment banking/M&A advisory/consulting, corporate M&A or transaction services

- Experience in the Pharmaceutical industry is a plus
- Strong analytical skills with critical thinking abilities
- Deep knowledge of valuation methodologies and financial analysis of public companies
- Ability to conduct research and summarize key findings clearly.
- Good understanding of key subjects such as accounting, tax, treasury, as it relates to M&A
- Displays highest professionalism in an executive setting
- Agility to work under pressure in an unpredictable and demanding environment
- Resilience to achieve results in a structured and upright manner

### **Commitment to Diversity and Inclusion / EEO:**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Strategy & Growth

Business Unit

Corporate

Location

Switzerland

Site

Basel (City)

Company / Legal Entity

C010 (FCRS = CH010) Novartis International AG

Alternative Location 1

Basel (Land), Switzerland

Alternative Location 2

Zurich, Switzerland

Functional Area

BD&L & Strategic Planning

Job Type

Full time

Employment Type

Regular

Shift Work

No

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