

# PSP Consultant (Business Partner)

Job ID  
REQ-10029740  
Nov 22, 2024  
Brazil

## Summary

The PSP Consultant is a position whose main role is to ensure that the brand's PSP implementation is executed with excellence and mastery, making Novartis perceived (through PSPs) as the best partner in the healthcare system.

This role will work directly with the area: IM: BE&E - Operational Excellence

## About the Role

Work Model: Hybrid

Locality: São Paulo

Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you

## Major accountabilities:

- active listening to the needs of the field, ensuring that no insight is overlooked in building solutions for the patient journey;
- ensure that each solution takes into account the profile of external customers, tailored to their pain point and establishing synergy in other regions that need exactly the same solution.
- Proactively assist the Business to identify upcoming conflicts and resource gaps.
- Serve as interface with the global and local Brand teams on Project Planning and delivery management.
- Leads and delivers projects for Regional and global teams, ensuring adherence to time-lines and quality objectives.
- Ensures delivery of efficient and high-quality deliverables.
- Manages an efficient and high-quality team that promotes synergy and best practice sharing among resources, drives collaboration with Country Organizations in managing high standards of communication and delivering best in class services.
- Provide guidance on training requirements in relation to Commercial processes -Takes initiative to drive standardization of reports across brands

## Minimum Requirements:

### Work Experience:

- Cross Cultural Experience.
- Experience in Project Management.
- Experience in PSP for Products of Specialties

- Experience in Healthcare System
- Operations Management and Execution.
- Experience in the field force - knowledge of outpatient routines is a plus
- Experience in planning, implementing and executing patient support programs
- Minimum advanced English

**Languages :**

- English.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: Competitive salary, annual bonus, life insurance, home office policy (home office 2x a week), retirement and wellbeing plans, flexible working arrangements, birthday day-off, parental leave, subsidized dining facilities, health insurance, employee recognition platform, Gympass, employee resource groups and virtual self-development tools.

If you want to learn more about our benefits, you can access the Novartis Life Handbook: <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/networ>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division  
 International  
 Business Unit  
 Innovative Medicines  
 Location  
 Brazil  
 Site  
 Santo Amaro  
 Company / Legal Entity

BR03 (FCRS = BR003) NOVARTIS BIOCENCIAS S.A

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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