

# MSL

Job ID  
REQ-10029283  
Nov 07, 2024  
China

## Summary

The MSL is responsible for scientifically engaging, collaborating and aligning with external stakeholders to co-create value, address identified patient needs and ultimately change the practice of medicine for better patient access and outcomes. They leverage the right evidence at the right time during their engagements, and identify insights and opportunities that impact and inform the One IPS, Integrated Evidence Generation Plans, launch excellence roadmap, Patient Journey and medical strategies. MSLs also contribute to innovative partnerships and implement relevant disease area strategies. They will act as a strategic scientific partner, and collaborate with other Field matrix colleagues (e.g. Market Access, clinical research colleagues) to ensure Novartis can support healthcare systems strengthening & improve patient access and outcomes.

## About the Role

### Key Responsibilities

- Be a strategic internal partner, gather and leverage insights for an impactful contribution to Patient Journey mapping, launch excellence roadmap, integrated evidence generation plans, integrated product strategy and subsequently the medical strategy.
- Utilize knowledge of assigned therapeutic area and Novartis compounds to serve as the Medical, Clinical and Scientific expert to field matrix colleagues
- Ensure appropriate identification and mapping of external stakeholders, aligned to the medical strategy, and in collaboration with other Novartis colleagues. Able to create personalized, flexible engagement strategies and plans, leveraging multiple channels and tailored content to meet the changing needs of external stakeholders
- Respond to unsolicited requests for information from stakeholders by sharing appropriate data regarding marketed and pipeline compounds in a timely, compliant, and stakeholder-focused manner.
- Manage administrative responsibilities in a timely manner (customer relationship management tool, compliance training and other modules, expense reporting, etc.).
- Promote and adhere to Ethics and Compliance Professional Practices Policy .
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

### Role Requirements

#### Essential Requirements:

- MD, PharmD., pharmacist, PhD, Master above degree in medical or other life sciences
- Ability of Chinese and English
- Medical Science and Disease Area Knowledge
- Strategic& Enterprise Mindset

- Stakeholder Engagement& Experience
- Healthcare systems& partnerships
- Joint Value Creation& Collaboration

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll Receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion / EEO:

Novartis is committed to building an outstanding, inclusive work environment and diverse team's representative of the patients and communities we serve.

Accessibility and Accommodation:

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>. You can follow us via Novartis Group Recruitment WeChat Official Account and Novartis Group WeChat Video Account.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

China

Site  
Guangzhou (Guangdong Province)  
Company / Legal Entity  
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd  
Functional Area  
Research & Development  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
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