

# Director, Geopolitics and Trade

Job ID  
REQ-10027580  
Nov 25, 2024  
Switzerland

## Summary

We're a team of dedicated and smart people united by a drive to achieve together. You will identify key geopolitical trends and developments feeding into the overarching, framework informing Novartis positions on geopolitics, trade and competitiveness. You will establish a predictive, data-driven and integrated monitoring approach for tracking and assessing geopolitical risks based on internal and external inputs. You will provide predictive, deep analysis and guidance on global trade policies and macroeconomic environment developments and will liaise with cross-functional experts to integrate insights on geopolitics and trade.

Reports to ED, Geopolitics, Trade and Competitiveness

## About the Role

### Key Responsibilities:

- Identify key geopolitical trends and developments for the life sciences industry and from a cross-industry lens in key NVS geographies.
- Monitor policy environment and emerging policy trends on life science competitiveness.
- Conduct structured & predictive policy horizon scanning to anticipate future developments in geopolitics and trade policy areas with impactful implications for NVS.
- Evaluate risks and opportunities in the international trade policy landscape to inform strategic and data-driven decision-making.
- Manage predictive, data-driven monitoring framework for tracking and assessing geopolitical risks impacting Novartis, aimed towards facilitating informed decision-making and risk mitigation.
- Provide expertise and knowledge on global trade policy, macroeconomic work on life sciences and industrial competitiveness.
- Derive actionable, data-driven recommendations and shape policy positioning to enhance industrial competitiveness of life sciences sector.
- Shape policy positioning around security of supply, shortages and related industrial policy topics
- Represent NVS in key trade association working groups, focused on industrial policy, trade, and competitiveness

### What you'll bring to the role:

#### ESSENTIAL CRITERIA

- Strong combined experience across health or trade policy, strategy, management consulting and/or related field.
- Experience assessing trade policies and agreements, with an understanding of implications on the life

sciences industry.

- Experience relevant to one or more key geographies across US, EU, Japan and/or China.
- Proven ability to analyse macroeconomic trends and their impact on industry competitiveness to inform strategic decision-making and shape policy and advocacy efforts.
- Predictive analytical skills, ability to assess external trends and developments and synthesize concepts and ideas.
- Ability to prepare senior management presentations and briefings, to synthesize information from multiple sources and integrate into a compelling narrative
- Strategic thinker with understanding of strategic planning and enterprise decision-making processes
- External orientation, with a strong external network and excellent interpersonal and partnering skills with excellent Business and organizational awareness, enterprise perspective. Ability to collaborate and work effectively in a global matrix organization
- Fluent In English

#### DESIRABLE CRITERIA:

- Master's degree in Regulatory Affairs, Pharmaceutical Sciences, Health Policy, or related field

Why Novartis? Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

#### Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [inclusion.switzerland@novartis.com](mailto:inclusion.switzerland@novartis.com) and let us know the nature of your request and your contact information.

#### Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>

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**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay

connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Corporate Affairs

Business Unit

Corporate

Location

Switzerland

Site

Basel (City)

Company / Legal Entity

C010 (FCRS = CH010) Novartis International AG

Functional Area

Communications & Public Affairs

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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