

# Executive Director, HTA, Pricing & Access Policy

Job ID  
REQ-10027562  
Nov 25, 2024  
Switzerland

## Summary

We're a team of dedicated and smart people united by a drive to achieve together. You will develop global pricing and access policy positions for Novartis and liaise with key internal stakeholders from Value & Access, Regulatory, IP to identify priority themes relevant for shaping pricing and HTA policy for NVS. Externally, it will engage with policy makers and stakeholders in the space on behalf of Novartis and lead external advocacy on pricing, access and HTA topics. You will also ensure a holistic perspective across Pricing, HTA, Access and Funding Policy.

Reports Global Head, Policy & Growth

## About the Role

Key responsibilities:

- Shape and monitor global pricing, access and HTA policies with a focus on the Novartis core therapeutic areas and focus geographies, in particular EU, China, Japan and international implications of and on US policy
- Develop global HTA, access and pricing policy positions, viewpoints and whitepapers for Novartis, including global position on Value Based Healthcare
- Develop with EU Public Affairs team policies on HTA and Pricing topics related to EU Pharma legislation
- Align with US Public Affairs and further priority marketed on pricing-related topics where relevant, and provide guidance to local teams as needed.
- Align with Head Portfolio Policy on emerging HTA and pricing policy challenges based on Novartis pipeline, identifying key emerging focus areas for developing policy positions early
- Structure approach to new options for broadening patient access and unlocking funding and refine activities around healthcare system shaping related to funding
- Integrate policy shaping on health data policy as it relates to evidence to support reimbursement, e.g. European Health Data Space.
- Shape and structure policy around AI and data aspects as it relates to HTA and value assessment
- Liaise with key internal stakeholders from Value & Access, Regulatory, IP to identify key themes relevant for shaping pricing, access and HTA policy for NVS
- Engage with policy makers and stakeholders in the HTA and pricing/access space and attend key conferences, meetings and global fora on behalf of Novartis.
- Maintain strong external network in the pricing, access and HTA environment and build and shape a strong, effective Pricing & Access Policy team

What you'll bring to the role:

## ESSENTIAL CRITERIA:

- Extensive experience in the pharmaceutical or biotech industry, ideally in market access or access policy roles in global companies.
- Experience in Market Access, Pricing, Reimbursement in a Top 11 market, at global level and/or in Region Europe.
- Established external network with pricing, access, HTA stakeholders in key geographies, especially in the EU.
- Experience in HTA or Market Access working group in a top trade association. External orientation, with a strong external network and excellent interpersonal and partnering skills with excellent Business and organizational awareness, enterprise perspective. Ability to collaborate and work effectively in a global matrix organization.
- Fluent In English.

## DESIRABLE CRITERIA:

- Master's degree in Regulatory Affairs, Pharmaceutical Sciences, Health Policy, or related field is preferred.

Why Novartis? Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

## Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [inclusion.switzerland@novartis.com](mailto:inclusion.switzerland@novartis.com) and let us know the nature of your request and your contact information.

## Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

**Commitment to Diversity & Inclusion:** The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay

connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Corporate Affairs

Business Unit

Corporate

Location

Switzerland

Site

Basel (City)

Company / Legal Entity

C010 (FCRS = CH010) Novartis International AG

Functional Area

Communications & Public Affairs

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID

REQ-10027562

## **Executive Director, HTA, Pricing & Access Policy**

[Apply to Job](#)

---

**Source URL:** <https://prod1.adacap.com/careers/career-search/job/details/req-10027562-executive-director-hta-pricing-access-policy>

### **List of links present in page**

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>

3. <https://www.novartis.com/about/strategy/people-and-culture>
4. <https://talentnetwork.novartis.com/network>
5. <https://www.novartis.com/careers/benefits-rewards>
6. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Basel-City/Executive-Director--HTA--Pricing---Access-Policy\\_REQ-10027562-2](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Basel-City/Executive-Director--HTA--Pricing---Access-Policy_REQ-10027562-2)
7. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Basel-City/Executive-Director--HTA--Pricing---Access-Policy\\_REQ-10027562-2](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Basel-City/Executive-Director--HTA--Pricing---Access-Policy_REQ-10027562-2)