

# Neuroscience Territory Account Specialist – New Orleans – Remote

Job ID  
REQ-10027313  
Nov 06, 2024  
USA

## Summary

This is a field-based and remote opportunity supporting key accounts in an assigned geography. Novartis is unable to offer relocation support for this role. Please only apply if this location is accessible for you.

The Territory Account Specialist (TAS) is a driven sales business leader who designs a customized customer experience tailored to the needs of each account and Health Care Provider (HCP). Acting as the primary Point of Contact (PoC) in our customer-centric approach, the Territory Account Specialist engages with clients to identify mutual priorities and address their needs by problem-solving and leveraging Novartis resources to enhance patient outcomes. The Territory Account Specialist possesses expertise in clinical selling, account selling, access navigation, problem solving, team orchestration/collaboration, and omni-channel engagement.

#LI-Remote

## About the Role

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<https://talentnetwork.novartis.com/network>

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Division

US

Business Unit

Innovative Medicines

Location

USA

Site

Field Sales (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Sales

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

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