

# Associate/Manager, MSL (Cardiovascular)

Job ID  
REQ-10019700  
Aug 20, 2024  
Japan

## Summary

To serve as a liaison to the medical/ scientific community and responsible for establishing, developing and partnering with Health Care Providers/ Professionals (HCPs) and HCS. To implement clinical and educational strategies in collaboration with other Novartis colleagues for designated stakeholders. To pair key stakeholders' scientific educational and research needs with available Novartis resources and provide the latest emerging data in response to specific HCP inquiries, as appropriate.

## About the Role

### Job Description

- Collection from HCP/HCS/Patients and generation of actionable insights that may impact Novartis development plans, trial designs, launch strategies and tactics
- Planning and execution of field medical strategic and tactical plans (MEEP), aligned with Japan medical franchises and Medical Excellence and Execution
- Lead to accelerate new customer engagement models for field medical with full utilization of NGE
- Develop and maintain understanding of community of practice by understanding area-specific challenges and HCP needs in collaboration with commercial colleagues
- Guideline related communication to ensure appropriate positioning and patient access
- Contribute to the identification and mapping of MEs/decision makers
- Contribute to the development of publication plans, medical event
- Upon investigators' unsolicited requests, liaise between potential researchers and Novartis on the IIT/MTA submission process
- Work as Patient Engagement Liaison (PEL)

### Role requirements :

Education: Bachelor's degree  
Science background

Prior pharmaceutical industry experience within a medical function

Work experience in the field of cardiovascular disease

### Preferred requirements :

Education: PhD/MPH/MBA

Work experience related oligonucleotide therapeutics siRNA/ASO

**Language:**

Fluent Japanese

English Skill(TOEIC score; over 700 and Desire to learn English)

**Professional requirement:**

- Strategic thinking
- Strong cross-functional leadership skill
- Superior interpersonal, communication, negotiation skills
- Scientific and clinical understanding with very high level of learning agility
- Experience for actionable insights generation

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Japan

Site

Head Office (Japan) (Pharmaceuticals)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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