

# LDC Commercial Adopt Process Manager - Pricing & Contracting

Job ID  
REQ-10004087  
Apr 29, 2024  
Mexico

## Summary

Location: Mexico City, #LI-Hybrid

On the journey to become leader in the industry for digitalization, Novartis has started a program called Lean Digital Core (LDC)!

Teams around Commercial, Finance, Procurement and Operations are building the future with a focus on migrating from a sophisticated legacy ERP platform to the newest version of S4HANA!

This role will help drive the preparation, adoption, deployment and launch of the Lean Digital Core (LDC) solution in countries, with focus on Commercial Pricing and Contracting.

Working together with country teams, you will be accountable for oversight and delivery of all country-driven activities, including people to profile mapping, planning and execution of User Acceptance Testing, Training, Data Conversion, Cutover and Hypercare. You will partner with Solution Design, Enablement and IT Experts to ensure successful delivery and adoption of the solution.

## About the Role

### Major Accountabilities

- Support repeatable and scalable deployment of LDC Releases of functional business processes.
- Drive in-country business process deployment activities in close collaboration with functional team members to ensure aligned understanding & implementation of agreed release scope.
- Outline, assign and coach required resources for successful deployment in-country for successful delivery.
- Support Adopt Lead to ensure smooth interaction of expertise areas & activities above country.
- Ensure consistency to LDC template and agreed LSTRs in Deployment process area.
- Support risk management & mitigation of business implementations together with Business or Function Process Lead, including oversight over locally triggered projects.
- Engage with internal stakeholders on functional & deployment deliverables.
- Support user acceptance testing to enable local organization acceptance and support for positive "Go"

decision.

- Facilitate robust teamwork between Functional and Business experts to achieve balanced process solutions.

**Main requirements:**

- Bachelor's degree in Finance, Information Technology or related fields. Master's degree preferred.
- English Proficiency.
- Strong project delivery experience (PMP, CSM certifications a plus)
- Relevant demonstrated ability in either an operational or system support role covering the following processes: Contract Management, Tendering / Offer Development, Chargeback / Rebate Processing and Settlements
- Prior experience with a contract management system (Vistex, Model N)
- Solid understanding of operational and financial controls (e.g. SOX)
- Experience with Software Development Lifecycle methodologies (e.g. Agile) and Computer System Validation (CSV) processes

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division

Operations

Business Unit

CTS

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Audit & Finance

Job Type

Full time

Employment Type

Regular

Shift Work

No

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## Ajustes de accesibilidad

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a [tas.mexico@novartis.com](mailto:tas.mexico@novartis.com) y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

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### List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.wd3.myworkdayjobs.com/es/Novartis\\_Careers/job/INSURGENTES/LDC-Commercial-Adopt-Process-Manager---Pricing---Contracting\\_REQ-10004087](https://novartis.wd3.myworkdayjobs.com/es/Novartis_Careers/job/INSURGENTES/LDC-Commercial-Adopt-Process-Manager---Pricing---Contracting_REQ-10004087)
5. <mailto:tas.mexico@novartis.com>
6. [https://novartis.wd3.myworkdayjobs.com/es/Novartis\\_Careers/job/INSURGENTES/LDC-Commercial-Adopt-Process-Manager---Pricing---Contracting\\_REQ-10004087](https://novartis.wd3.myworkdayjobs.com/es/Novartis_Careers/job/INSURGENTES/LDC-Commercial-Adopt-Process-Manager---Pricing---Contracting_REQ-10004087)