

# Gbl Procurement Head IT Infra & Security

Job ID  
390989BR  
Aug 27, 2024  
Spain

## Summary

-To lead the purchasing organization of a small division or BU or country/region to deliver maximum benefit from Global, Regional and local sourcing. To manage a team of Purchasing professionals and support staff who provide purchasing support and expertise to all internal customers, and by leveraging competitive advantage with all of our suppliers, ensure Novartis achieves the best ultimate cost.

## About the Role

### Major accountabilities:

- Prepare an annual purchasing strategy for of a small division or BU or country /region and ensure it is aligned to Global Procurement Strategies.
- Direct the development of annual Procurement business plans and tactical plans in line with agreed sourcing strategy, ensuring full alignment with divisional and group targets, and set stretch targets for the team, benchmarking versus best in class external organizations, and measure achievement of objectives against KPIs.
- Direct the identification of sourcing strategies (preferred suppliers, outsourcing) and identify, engage and manage the relationships with key internal clients and external suppliers, and exert significant influence to drive Procurement projects.
- Direct the negotiation of agreements, and lead the establishment of contracts to decrease total cost with specified quality and service levels and ensure supply security, and ensure that savings are tracked according to group guidelines (\$100-\$750m).
- Direct the implementation and utilization of Procurement systems and tools in Countries, and ensure consistent tracking of savings and other Procurement KPIs, according to group policies.
- Demonstrate thought leadership related to the identification, implementation and continuous improvement of sourcing best practices, systems and processes and policies alignment.
- Direct the preparation and finalization of Procurement investments plans and budgets.
- Oversee the management and development of Procurement teams (Direct reports 10 -20 or indirect reports &lt; 50).
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

### Key Requirements:

- Preferably at least 15 years of relevant subject experience (IT related experience in Procurement, Supplier Management, Finance , Architecture, IT Outsourcing Solution Sales , IT Infrastructure Governance or Programme Management ).
- Preferably >10+ years of experience in Procurement or other related experience preferably in

Commercial negotiation , sourcing management , category management, supplier management, or related area, with a focus in the *IT Infrastructure* domain.

- University/Advanced degree is required.
- Master's Degree/other advanced degree in IT , Business Administration, is preferred.
- Advanced Negotiation Skills
- Strong project management and other leadership experience
- Senior Stakeholder Management.

**Benefits & Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Benefits in Spain include Company Pension plan; Life and Accidental Insurance; Meals; Allowance or Canteen in the office; Flexible working hours.

**You'll receive:** You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

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### **Commitment to Diversity & Inclusion:**

*We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.*

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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People & Organization  
Business Unit  
CTS  
Location  
Spain  
Site  
Barcelona Gran Vía  
Company / Legal Entity  
ES06 (FCRS = ES006) Novartis Farmacéutica, S.A.  
Functional Area  
Procurement  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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